



Competitive Migration Offer

*Time Sensitive Information about Ensuring the Most Security and Cost Efficiency
from Your SafeNet ProtectServer Orange/ProtectServer Orange External
Hardware Security Module*

March 4, 2009

To SafeNet Customers and Partners:

The SafeNet competitive migration offer exchanging ProtectServer Orange (PSO) HSM for ProtectServer Gold (PSG) or ProtectServer Orange External (PSOE) HSM to ProtectServer External (PSE) provides an excellent financial incentive for customers to migrate away from end-of-life hardware appliances.

The ProtectServer Orange and ProtectServer Orange External HSMs have reached their End-of-Life status. The *Exchanging PSO/PSOE for PSG/PSE* promotion gives customers a way to protect their existing investment in SafeNet HSMs, while enhancing their security solution.

The competitive migration offer will grant a discount off the advertised list price. This offer is effective immediately, and expires June 30 2009.

Marketing Position

Many customers using ProtectServer Orange or ProtectServer Orange External will want to migrate to the ProtectServer Gold/ ProtectServer External for its increased compliance, security and cost efficiency. ProtectServer Gold and ProtectServer External hardware security modules (HSMs) provide high speed encryption for user and data authentication in e-Commerce and e-Government message integrity, key storage and management.

The advanced security enhancements allow customers to deploy trusted application transactions under the following competitive parameters:

- ROHs compliant hardware
- New certifications ([FIPS validated to level 2. Certificate # 739](#))
- Updated cryptographic algorithms, including Brainpool (to support ePassports) ECC
- 4 times the memory for object storage (backed-up by battery)
- PCI 2.2 compliant
- Increased performance to 600 Performance Level

SafeNet's ProtectServerGold and ProtectServer External HSMs have been installed by hundreds of customers in markets including financial, government, and healthcare.

SafeNet prides itself on providing its clients with a total [enterprise data protection](#) solution and a commitment to excellence in product quality, support and training. SafeNet is committed to world class customer service and support and is proud to be one of the few HSM providers that is FIPS certified and also a Microsoft Gold Certified Partner.

How to Order

Please contact your local SafeNet representative who can help provide details specific to your needs. When placing your order, please specify:

- The offer code "PSOTRADE"
- The serial number of the decommissioned unit

| ProtectServer Orange External | |
|--|---------------|
| End Of Sale and Last Time Buy Offer | Expired |
| End of Shipments | Expired |
| Warranty expires no later than | Expired |
| Start of best effort support | July 24, 2009 |
| End of support (including best effort) | July 19, 2013 |
| ProtectServer Orange | |
| End Of Sale and Last Time Buy Offer | Expired |
| End of Shipments | Expired |
| Warranty expires no later than | Expired |
| Start of best effort support | Expired |
| End of support (including best effort) | July 27 2012 |

Support and Migration Issues

SafeNet will provide support for these hardware platforms and APIs for existing users. Both the PSO and PSOE hardware supports the following functional interfaces which are also available for operation with later hardware platforms such as ProtectServer External (ProtectServer External, with internal ProtectServer Gold).

Standards oriented Public Key APIs:

- ProtectToolkit J API
- ProtectToolkit C API
- ProtectToolkit M API
- ProtectProcessing API

Financial Payments (Electronic Fund Transfer) oriented Command Sets and APIs:

- Mark II Command Set (Partial)
- AMB Command Set
- Card Issuer (inc EMV and Magnetic Stripe) Command Set
- Online Banking Module (OBM) Command Set
- ProtectToolkit EFT API

As such, it is recommended that developments built on these APIs be switched to the newer hardware. Software builds should be tested against the later hardware platform (PSE/PSG) but normally we would not expect changes to be needed.

Please contact SafeNet support for guidance and your sales representative at your earliest convenience to benefit from this limited time offer.

Sincerely,



Mark Yakabuski
Director of Product Management, HSM
SafeNet, Inc.

